GTC |

















Roadshow Presentation

NOVEMBER 2021





Today's Speakers



Yovav Carmi CEO

- Joined GTC in 2001 and became the CEO in 2020
- Previously, was GTC COO since 2015
- Prior to GTC, worked as Financial Controller at Kardan Group and as an investigator for Israel Securities Authority
- Holds an MBA degree from Tel-Aviv University



Ariel A. Ferstman CFO

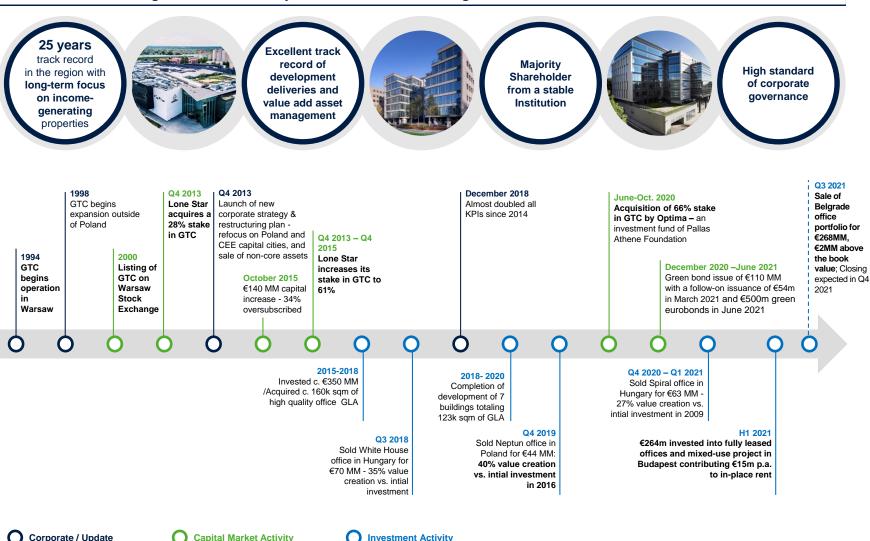
- Joined GTC in 2011 and became the CFO in 2020
- Previously, was leading finance departments as a CFO for GTC Hungary, Croatia and Slovakia
- Prior to GTC, worked as Financial Controller for BSR Europe and as an auditor in Ernst & Young
- Holds an MBA degree from The Hebrew University of Jerusalem

GTC |



Strong Track Record of 25+ Years of Continued Growth

GTC Started from Being a Poland Focus Player and Now Stands as a Regional CEE Leader



GTC | (#)

GTC: Leading CEE Real Estate Owner and Developer

As of 30 June 2021

Company Description

- Investor and Developer of Commercial Assets in Europe's Fastest Growing Region
- Modern High Quality Income Producing Green Portfolio with an Attractive Tangible Development Pipeline
- Fully Integrated Active Asset Management Platform with >200 Local Employees Across 6 Countries
- Platform Primed for Growth Supported by Majority Shareholder

Blue Chip International and Regional Tenant Base



Large and Liquid Company ²



€2.4 Bn TOTAL GAV



53
High-quality assets



829K sqm of gross lettable area



€152 MM Annualized in-place rent



7.0% Avg. portfolio yield



91% Occupancy



Near-term
Development
Pipeline



51.6%Net LTV

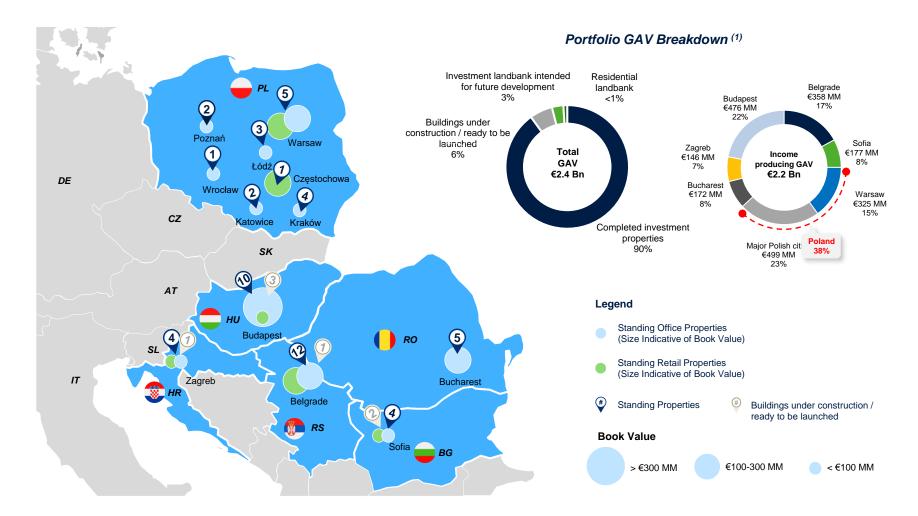


83% of certified buildings in the Group's portfolio

Post the disposal of Serbian assets and planned capital increase LTV ratio will improve significantly

Modern and Green Portfolio Located in Key Hubs in CEE Region

Portfolio Predominantly Located in Capitals or Key Hubs in Major CEE Economies



Source: Company information Note: ¹ As of 30 June 2021

GTC Embarking on a Growth Track Fully Supported by Majority Shareholder

Three Step Plan Positioning GTC as Best-In-Class CEE Real Estate Platform



Optima Became 66% Shareholder

- In 2H 2020 Optima, an investment fund of Pallas Athene Foundation, became a majority shareholder of GTC after acquiring a 61.5% GTC stake from Lone Star and 4.5% from the market in the mandatory tender offer
- Optima is a long-term strategic shareholder without specific exit horizon, and is fully supportive of GTC's future growth strategy and ambitions

2

Investment Grade Credit Rating + Green Bond Issuance

- GTC has been assigned an investment grade rating of BBB- (stable) by Fitch and Ba1 (positive) by Moody's
- Following the successful rating outcome, GTC raised EUR 500 million of Green Eurobonds mainly to swap the secured debt into primarily unsecured debt
- Transitioning to an unsecured debt funding model is instrumental in providing GTC financial flexibility and access to low cost debt funding which will ensure scalability

3

Equity Raise

- Proposed up to 20% of TSO equity raise targeting domestic and international institutional investors will improve share liquidity and provide firepower for next stage of growth
- The proceeds from the issuance of shares are intended to be used to finance our actionable acquisition and tangible development pipelines whilst keeping LTV in-line with the medium-term target
- Optima is fully supportive of the equity issue and intends to participate in the capital increase, with their exact commitment to subscribe for new shares to be determined prior to launch of such capital increase
- At the same time, our intention is to widen our shareholder base and improve the liquidity of the shares. In order to allow the Company to fulfil this objective, new investors will be prioritized over Optima in the share allocation process of the equity issue

GTC is Committed to A Prudent Financial Policy With an LTV Target of 40% in Line with IG Rating Paving the Way for Execution of its Growth Strategy



GTC |



Key Investment Highlights

Attractive CEE real estate market underpinned by favourable macroeconomic and real estate fundamentals supporting GTC business model

Modern €2.4 bn commercial real estate portfolio, of which €2.2 bn is income producing with 83% Green Certified assets, high and stable occupancy levels (91%) and a blue chip tenant base on Euro denominated inflation linked leases

Fully integrated and active asset management platform with expertise in managing and leasing assets with presence in all countries of operation and superior development track record

Driven by hands-on, entrepreneurial senior management team with high standards of corporate governance supported by a strong and committed long-term shareholder

Strengthened balance sheet and a proven access to bond markets allows to scale the business

Unique opportunity to benefit from an outsize total return profile driven by high secured FFO yield, captive high quality office development pipeline, NAV upside and selective targeted acquisition opportunities

GTCI

CEE Markets Where We Operate Exhibit Favorable Macroeconomic Trends...

1

GTC markets in CEE have exhibited historically high GDP growth...

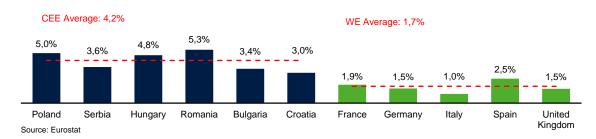
2

... Combined with healthy public debt levels underpinning robust sovereign ratings

3

CEE expected to have shallower decline and faster rebound through the COVID-19 pandemic

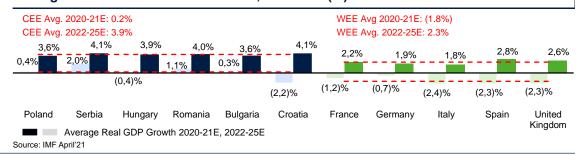
Average Real GDP Growth in 2017–19A (%)







Average Real GDP Growth in 2020-21E, 2022-25E (%)





... with Fundamentals for Real Estate Expected to Further Strengthen in the Near-Term

4

CEE job market is expected to be less affected by the COVID-19 pandemic...

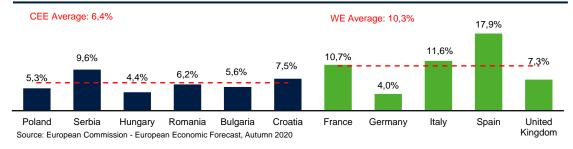
5

.. CEE has a cheaper cost of labour attracting multinational companies

6

CEE sees high retail spend growth and a low online shopping penetration

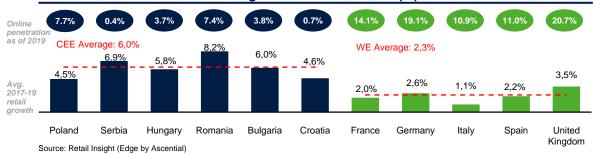
Average Unemployment Rate in 2021E (%)



Average Cost of Labour (€ per hour)



Online Retail Sales as a Percentage of Total Retail Sales (%)



Showing Room For Growth in Office and Retail, While Western **Europe Level Have Plateaued**

Potential for yield compression in CEE office markets with considerably lower rents and higher yields than Western **European Markets**

Average prime rents 2020 (€ / sqm per annum) and average prime yield 2020 (%) for office



Source: JLL, CBRE

8

CEE retail yields c.160bps higher than Western European yields providing a buffer against possible future retail market headwinds

Average prime rents 2020 (€ / sqm per annum) and average prime yield 2020 (%) for retail



central

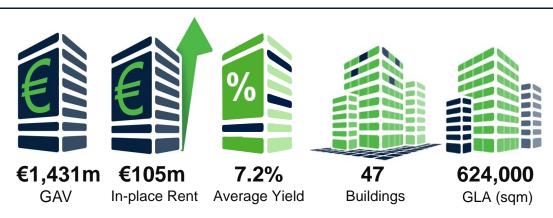


Reverse Migration Trends in Europe (1)

- In 2020 Europe saw reverse migration: many Eastern Europeans have returned back home
 - ~1.3 MM Romanians went back to Romania exceeding 3x the population of its second-largest city
 - ~ 500K Bulgarians returned to Bulgaria, a country with population of c. 7 MM

Modern Prime Office Portfolio Located Across Major CEE Cities

Office Assets Overview





City Gate - Bucharest, Romania

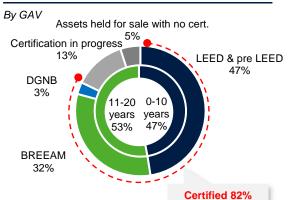


Duna Tower - Budapest, Hungary



University Business Park - Łódź, Poland

Building Age and ESG Certifications¹



Location 1

By GAV



As of 30 June 2021

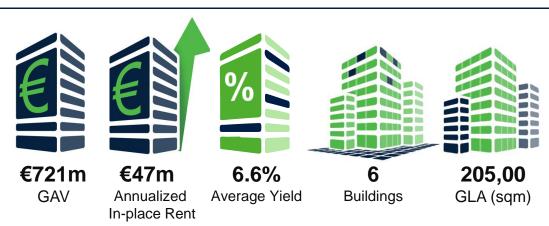
Note: 1 Includes Sofia Tower and Avenue Centre: 2 Cities with more than 200,000 inhabitants



High Footfall Landmark Shopping Centers in Local Markets

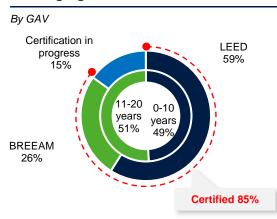
Retail Assets Overview

Macroeconomic Overview



Galeria Północna - Warsaw, Poland

Building Age and ESG Certifications



Location





Galeria Jurajska - Częstochowa, Poland



Mall of Sofia & Sofia Tower - Sofia, Bulgaria

As of 30 June 2021

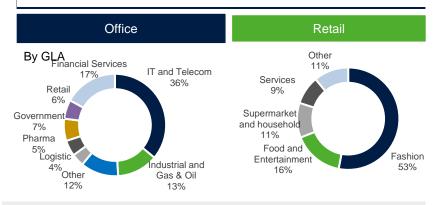
Source: GTC

Note: Data for Avenue Mall excludes Avenue Centre, Mall of Sofia excludes Sofia Tower;



Diversified Blue Chip Tenant Base Generating Resilient Cash Flows with €152MM Annualised Rental Income

Diversified Tenant Class²



Portfolio Overview

Most tenants are well-known multinationals (c. 76% for offices and c, 59% for retail)



Occupancy Rate



GTC has Blue chip Multinational Tenants²

Top tenants	% annualized in place rent	total rent (€m)
ERICSSON 📁	3.5%	5.4
SIEMENS	3.0%	4.6
IBM.	2.5%	3.8
ExonMobil	2.5%	3.8
T	2.1%	3.1
& BUDAPEST BANK	1.8%	2.8
allegro	1.6%	2.4
⊘ UniCredit	1.3%	2.0
Carrefour (0.5%	0.8
Deloitte.	0.4%	0.6
ZARA	0.4%	0.6
POLITIE UNINCZE	0.3%	0.5

Euro Denominated Expense and Revenue

- Expenses covered by tenants Taxes Insurance \checkmark Maintenance **Triple Net Lease VVV**
- Euro-denominated leases, matching debt currency Interests Rent **VVV** € €
- Inflation-indexed leases Indexed to **VVV HICP MUICP**



2 Committed to High Sustainability / ESG Standards

GTC's ESG Commitment...



- Increasing share of green buildings
- All new investments (and if possible the already delivered investments), will meet the criteria for sustainable construction certificates



- Maintain and extend CSR initiatives across local communities
- Further employee involvement programs
- Promote diversity and fair treatment of all workforce



- Continuous enhancement of stakeholder involvement
- Embed and expand our sustainability activities and concepts

...Is Highlighted Through Several Initiatives

- Increased the value of GTC's certified assets from €284m (28% of the portfolio value) in 2014 to €1.6bn (84% of the portfolio value) in 2020
- Working more with our business partners, thereby contributing to the increase in employment in the region
- Supervisory Board performs permanent supervision over the company by appointing all management board members and committees acting as advisory and opinion-forming bodies

Recent Statistics Of Improving Sustainability (2020)



Electricity consumption: 10% less than in 2019



CO2 emissions: (Scope 1 and Scope 2) 108 069 tCO2e



Water consumption: 36% less than in 2019



84% of certified buildings in the Group's portfolio



17 building obtained new certificates in 2020

Macroeconomic Overview

Office Portfolio Showing Resilience During Covid-19 Pandemic

Minimal Covid-19 Impact on Office Portfolio

Pandemic slows leasing activity, but it still reached 70,000 sqm in 2020 and picked up to 53,000 sqm in H1 2021 alone: ■ Extension and prolongation of Barry Callebaut lease in UBP B, Łódź (6.000 sqm) Extension and prolongation of Takeda lease in Sterlinga, Łodź (5,600 sqm) Prolongation of EoN lease in City Gate, Bucharest (4,150 sqm) CommerzBank new lease in Advance Business Centre, Sofia (3,500 sqm) Generali signed a lease in Matrix B, Zagreb (2,500 sqm) Leasing activity Prolongation of IT blue chip company in Korona Office, Kraków (11,300 sgm) Prolongation of KMG Rompetrol in City Gate, Bucharest (9,400 sgm) Prolongation of UNIT 4 in Aeropark Business Centre, Warsaw (4,200 sgm) Prolongation and expansion of LyondellBasell in Globis Poznań (2,000 sq m) New lease with Milennium - Best Value in City Gate, Bucharest (1,700 sq m) New lease with Theta Furniture & More in City Gate, Bucharest (1,000 sq m) Rejection of opportunistic requests for rent reductions, but provision of temporary support for affected tenants Rents Rental rates for lease renewals remained stable during 2020-2021 pointing to continued demand for Class A office space Occupancy remained strong at 90% as of 30 June 2021 despite new completions with **Occupancy** lower than average occupancy **Collections** No rent collection issues experienced

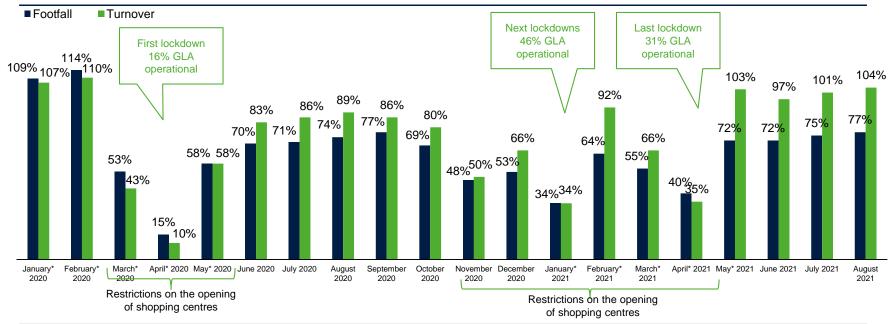
Source: Company information



Macroeconomic Overview

Retail Portfolio Rebounded Strongly Post Lockdowns

Group Footfall vs. Turnover Change (2021/2020 vs. 2019)



- Currently, 100% of retail GLA is allowed to trade
- Occupancy at 94%
- Rent collection rates during 2020 and H1 2021 remained strong at 97% respectively
- Retail contracts renegotiation and temporary discounts in return for material lease extensions helped to keep the WALT at 4.1 years as of 30 June 2021
- Retailers continue to expand:
 - Largest Sinsay in Poland signed in Galeria Północna (2,700 sgm)
 - IKEA and Bershka leased retail space in Mall of Sofia (2,000 sqm)
 - Cinema City prolonagate its space in Mall of Sofila (4,100 sq m)
 - Opening of Half Price (new brand of CCC Group) in Galeria Północna (1,500 sqm)
 - Additional openings of 810 sqm for CCC in Galeria Północna, 680 sqm for Mango in Galeria Jurajska and 490 sqm MASS Shoes in Avenue Mal

Source: Company information



GTC Local Asset Management Teams

Fully Integrated Asset Management Platform with Expertise in Management and Leasing with Presence in all Countries

Budapest Poland 85 34 **Employees Employees** Warsaw [©] **Zagreb** Sofia 18 19 **Budapest Employees Employees Bucharest Bucharest Belgrade** 16 37 Employees **Employees**

GTC Country Leadership...



GTC Key Country Awards



Delivered a Successful Track Record

- ✓ Experienced management team in GTC with >25 years' track record of managing commercial real estate and a deep understanding of GTC assets and operations
- Established track record of successful in sourcing, acquiring and integrating high quality assets across CEE
- Capability to manage existing assets with full with in-house expertise driving operational efficiencies
- Extensive network within local/city planning authorities
- ✓ Operational excellence in property and facility management provided by GTC's own integrated facilities management team

Platform: Vertically Integrated Business Model Delivering **Organic Development and Asset Management-led Growth**

Central Functions



Guiding, supervising regional offices on execution and implementation

Country Offices

of Employees



85 Poland

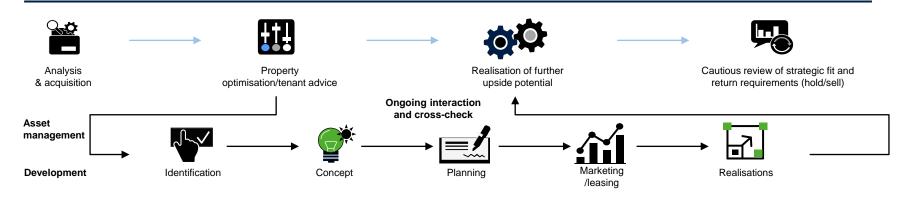




18 Bulgaria

Serbia

Local Management Team Combined with Coverage of Full Value Chain Provides for Independence and Optionality

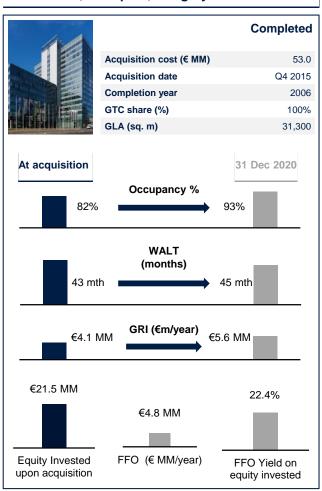


Source: Company information as of 31 Dec. 2020

3

Local Team Involvement has Enabled GTC to Deliver Strong Historical Performance...

Duna Tower, Budapest, Hungary



Neptun, Gdańsk, Poland



GTC White House, Budapest, Hungary



Source: Company information

3

...With Tangible Growth Potential From Secured Development Pipeline...

Annualized In-place Rent

€ MM 19.6 182.2 3.5 1.4 6.1 151.6 Projects ready to be launched in 24 months: ■ 35k sqm office space in Centerpoint 3 (Budapest) ■ 11k sqm office space in Matrix C (Zagreb) ■ 17k sqm office space 9k sqm office space in 8k sqm office space ■ LOIs signed for 2,500 sqm ABC 3 (Sofia) ■ 29k sqm Class A office space ■ To be completed in Q2 2022 ■ To be completed by Q3 2022 ■ 40k sqm office space in ■ To be completed in Q4 2021 ■ €13.4 MM investment Twins (Budapest) 96% leased to Exxon Mobil Under LEED certification LEED GOLD Q1-2021 Annualised Pillar Sofia Tower GTC X **READY TO BE LAUNCHED** PF for Developments **IN 24 MONTHS** (Budapest, Hungary) (Sofia, Bulgaria) (Belgrade, Serbia)

Overview of Pipeline Under Construction

Asset	Location	GLA (ksqm)	Pre-Let	Total Investment (€ MM)	Remaining Investment to be Made (€ MM)	YoC (%)	In-place Rental Income (€ MM)	Prime Office Yield (%) ⁽¹⁾	Timing
Pillar	Budapest	29.0	96%	83.3	19.2	7.3%	6.1	5.25%	Q4-2021
Sofia Tower	Sofia	8.3	Under Negotiations	13.4	8.2	10.4%	1.4	7.50%	Q2-2022
GTC X	Belgrade	16.8	-	35.8	23.7	9.8%	3.5	8.00%	Q3-2022
Projects ready to be launched in 24 months	Budapest. Zagreb, Sofia	94.9	-	242.9	201.6	8.1%	19.6	-	2023-2024
Total		149.0		375.4	252.7	-	30.6		

Note: 1 Source JLL, as of Q4 2020



(Budapest, Zagreb and Sofia)

Macroeconomic Overview

3 ...And an Attractive Live Acquisition Pipeline

Illustrative Sample of Acquisition Pipeline Assets

	Description	Location	Size sqm	Value (€ MM)	Asset Age	Green Certifcation	Additional Information
Asset 1	Existing Class A Office Building	Tier 1 Polish City	20,000 – 25,000	50 -60	< 2 years	BREEAM / LEED certification process currently underway	Under negotiation
Asset 2	Existing Class A Office Building	Tier 1 Polish City	25,000 – 30,000	60 -70	< 2 years	BREEAM / LEED certification process currently underway	Under negotiation
Asset 3	Existing Class A Office Building	Tier 1 Polish City	35,000 – 40,000	90 - 110	< 2 years	BREEAM / LEED certification process currently underway	Under negotiation
Asset 4	Development Land Plot	Belgrade	70,000 – 75,000 ¹	30 - 35	-	Targeting LEED Gold rating	 Unique centrally located development site with planning in place and an expected YoC of >10% SPA signed

Supportive Long-Term Anchor Shareholder Coupled with **Excellent Corporate Governance**

Shareholder structure 1

Listed on Warsaw stock exchange



Optima, an investment fund of Pallas Athene Foundation, is the owner of GTC Holding and GTC Dutch Holding B.V.

Corporate governance structure

Supervisory Board

- Supervisory Board ("SB") has the right to appoint/revoke Management Board ("MB") members
- SB is composed of 8 representatives of shareholders with 4 independent members²
- SB is composed of representatives of shareholders, every 5% gives a seat at the SB and one independent SB member approved by the AGM to represent minority shareholders

OPTIMA

- Optima was established in 2015 and is part of Pallas Athene Foundation. It is a long-term shareholder without specific exit horizon, and supportive of GTC financial policy to reach IG capital structure
- Optima is fully supportive of GTC's equity placing and is willing to be diluted in order to support GTC's growth agenda and improve liquidity of shares





- Largest financial institutions in Poland and in CEE
- Long-term shareholder, represented at the SB
- One of UK's leading insurer with £535bn AUM
- Long-term shareholder, represented at the SB

Management Board



CEO Joined GTC Group in 2001



CFO Joined GTC Group in 2011

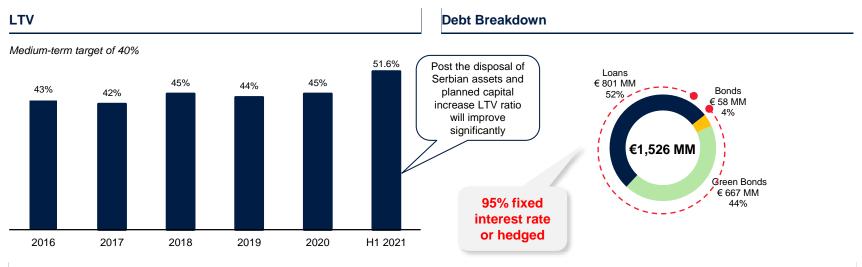


Management board member Joined GTC Group in 2020

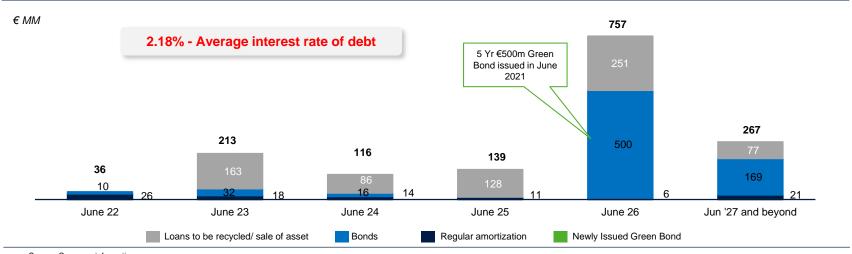
Compliant with Rules & Recommendations of the Best Practice of Warsaw Stock Exchange (WSE) Listed Companies

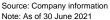
Strong and Scalable Capital Structure

Portfolio Overview



Debt maturity profile as of H1 2021 and post offering for newly issued green bond



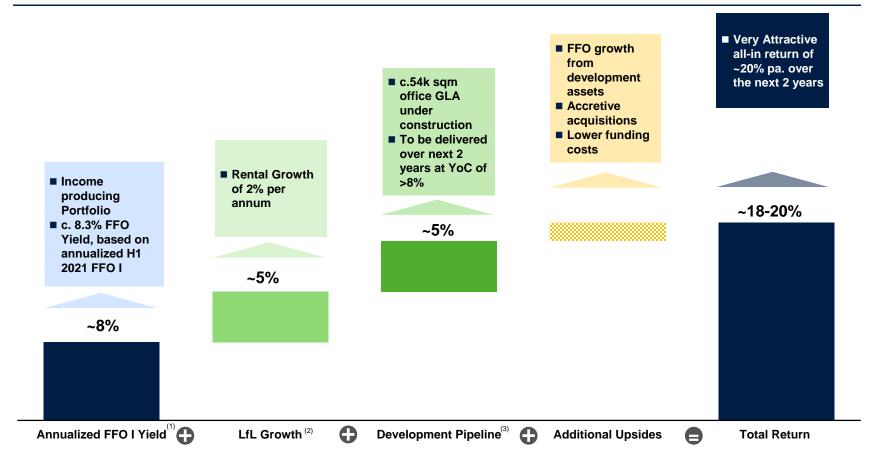




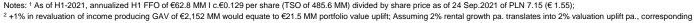


Unique Opportunity to Benefit from an Outsize Total Return Profile Over the Next 2 Years, Fueled by Growth and Developments

High Double-digit Annual Total Return Profile

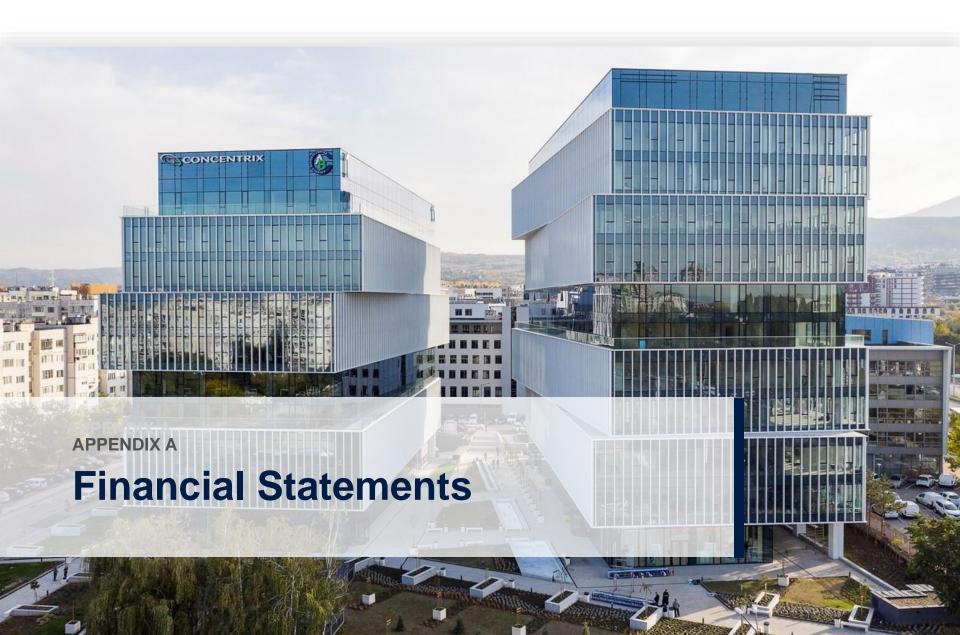




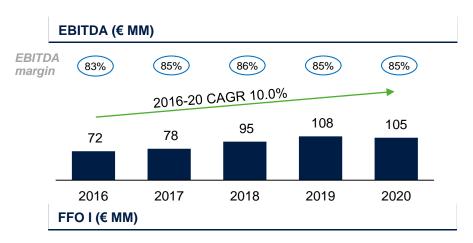


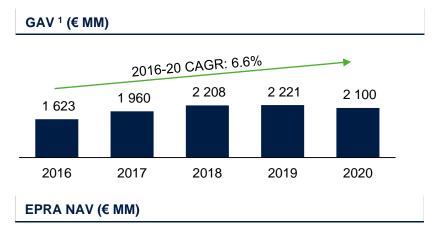


GTC |

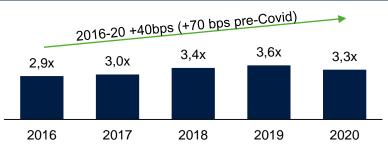


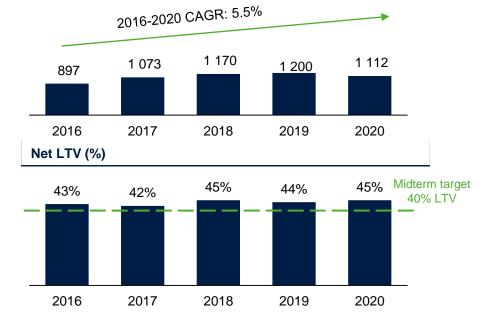
Historical Results – Key Consolidated KPIs and Ratios











Source: Company information

Income statement – H1 2021

_(€m)	H1 2021	H1 2020	
Revenue from rental activity	79	79	
Cost of rental operations	(20)	(20)	
Gross margin from operations	59	59	
G&A expenses w/o share based provision	(6)	(6)	
Profit/(loss) from revaluation of invest. property	(1)	(68)	
Other income/ (expenses) and provisions, net	(1)	-	
Profit/(loss) from continuing operations before tax and finance income / (expense)	51	(15)	
Foreign exchange differences gain/(loss), net		(3)	
Finance expenses, net	(21)	(17)	
Profit/(loss) before tax	29	(35)	
Taxation	(8)	1	
Profit/(loss) for the period	21	(34)	
Profit for the period:			
Attributable to equity holders of the parent	21	(34)	
Attributable to non-controlling interest	0.5	(0.2)	
Adjusted EBITDA	52	52	

Comments

- Mostly resulted from an increase in the rental revenues due to acquisitions and completion of new properties, partially offset by a loss in rental and service revenues due to sale of Spiral and Covid 19 related lockdowns in our shopping malls.
- One off due to early prepayment of refinanced loans of €4m

Break down of operating margin (bridge)



29

Income statement – FY 2020

_(€m)	Dec-2020	Dec-2019
Revenue from rental activity 1	160	170
Cost of rental operations	(42)	(42)
Gross margin from operations	119	128
G&A expenses w/o share based provision 2	(12)	(17)
Profit/(loss) from revaluation of invest. property 3	(143)	16
Other income/ (expenses) and provisions, net	(2)	-
Profit/(loss) from continuing operations before tax and finance income / (expense)	(38)	127
Foreign exchange differences gain/(loss), net	(3)	-
Finance expenses, net	(35)	(35)
Profit/(loss) before tax	(76)	92
Taxation	5	(17)
Profit/(loss) for the period	(71)	75
Profit before tax and fair value adjustments	66	73
Profit for the period:		
Attributable to equity holders of the parent	(70.2)	(74.8)
Attributable to non-controlling interest	(0.7)	(0.6)
Adjusted EBITDA	105	108

Comments

- The decrease mainly resulted from a rent relief and rent concessions and discounts provided retail (€15m) combined with a decrease in rental revenues following the sale assets (€4m) offset by increase in rental revenues coming from newly completed properties (€9m)
- The administrative expenses in 2019 included one-off cost related to exercise of phantom shares (€6m)
- The loss is mainly due to devaluation assets as a result of impact of Covid-19 outbreak

Balance sheet

(€m)	June-2021	Dec-2020	Dec-2019
Investment property (excl. right of use)	2,111	2,082	2,203
Residential landbank (excl. right of use)	7	9	12
Right of use	43	44	46
Assets held for sale	290	2	-
Property, land and equipment	7	8	8
Loan granted to non-controlling interest partner	11	11	11
Cash & cash equivalents and deposits	274	310	224
VAT receivable	2	2	3
Other assets	23	13	16
TOTAL ASSETS	2,768	2,481	2,523
Common equity	974	958	1,045
Minorities	17	17	14
Short and long term financial debt	1,377	1,261	1,206
Liabilities related to assets held for sale	168	-	-
Derivatives	15	19	6
Lease liability	38	43	46
Provision for deferred tax liabilities	129	133	147
Other liabilities	50	50	59
TOTAL EQUITY AND LIABILITIES	2,768	2,481	2,523

Cash flow statement – H1 2021

(€m)	H1 2021	H1 2020	Comme
Operating activities			
Operating cash before working capital changes	52	52	
Add / deduct:			0.00
Change in working capital	-	(7)	1 Con
Interest paid, net	(21)	(16)	inve rela
Tax	(6)	(3)	
Cash flow from operating activities	25	26	(€20 in a
Investing activities			GT(
Investing activities Investment in real estate and related	1 (245)	(45)	
Change in deposits	- 1		Ref
Advances for sale (property)	1	-	2 (€55
ravanos isi sais (property)	į.	·	und
VAT/CIT on purchase/sale of investments	1	1	new Hur
Cash flow used in investing activities	(242)	(38)	riui
Finance activity			3 Rela
Proceeds from long term borrowings net of cost	2 686	138	loar mat
		,	amo
Repayment of long term borrowings/bonds	3 (488)	(164)	(€12
Cash flow from/(used in) finance activities	198	(26)	
Net change	(19)	(38)	Cas
Cash at the beginning of the period	272	180	4 €7m
Cash at the end of the period	4 253	142	due
	_		

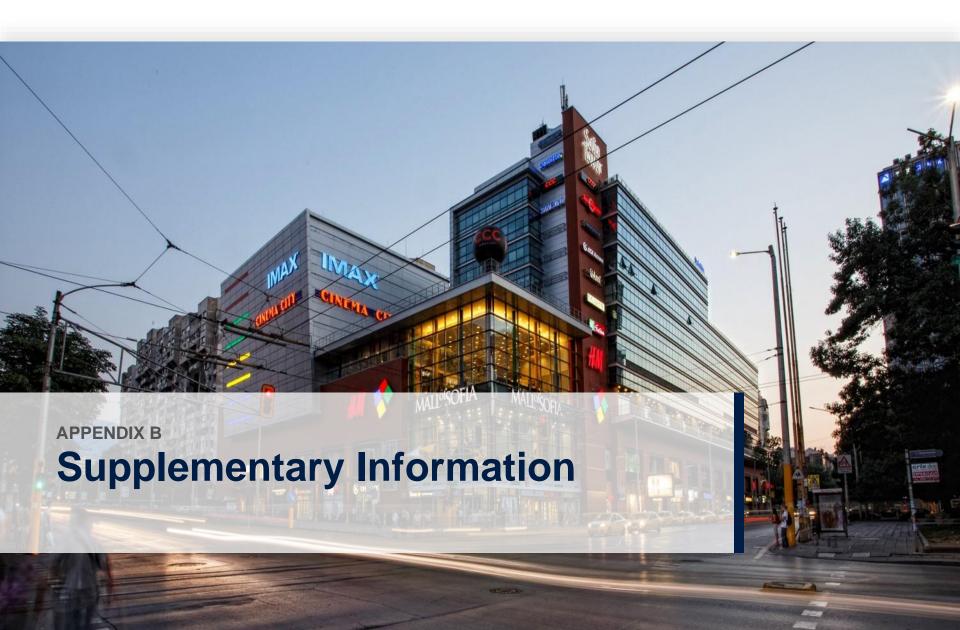
ents

- mposed of expenditure on restment properties mainly ated to acquisition of new assets 204m) and investment asset under construction (Pillar, C X and Sofia Tower 2
- eflects mainly the bond issue 552), loans related to assets der construction (€20m) and w loans related to acquisitions in ıngary (€74m)
- elated mainly to refinance of ans (€417m), settlement of aturing bonds (€20m), as well as ortization of existing loans (2m)
 - sh and cash equivalents include m related to assets held for sale e to Serbian portfolio disposal

Cash flow statement – FY 2020

(€m)	Dec-2020	Dec-2019	Comments
Operating activities			
Operating cash before working capital changes	105	108	
Add / deduct:			Ctable each flow from enerating
Change in working capital	2	1	Stable cash flow from operating activity despite Covid-19 impact
Interest paid, net	(32)	(32)	activity despite Covid-19 impact
Tax	(6)	(6)	-
Cash flow from operating activities 1	68	69	Composed of expenditure on
The second control of the control of			investment properties (Green
Investing activities Investment in real estate and related 2	(400)	(4.45)	Heart, Advance Business Center,
	(100)	(145)	Matrix, Pillar and Sofia Tower 2)
Change in deposits Purchase of subsidiary /minority	6 (2)	6	of €79m
Sale of investment/Proceeds related to expropriation	. ,		
of land	65	128	Deflects mainly to refine a single
Advances for sale (property)			Reflects mainly to refinancing of
riavariose for sale (property)			loans for Galeria Jurajska (€130m), bond issue (€110m),
VAT/CIT on purchase/sale of investments	1	1	investment loans related to
Cash flow used in investing activities	(30)	(10)	assets under construction (€42m) net of loans cost (€2m)
Finance activity			
Proceeds from long term borrowings net of cost 3	279	280	Related to Galeria Jurajska, loan
Dividend/loan paid to non-controlling interest		(1)	repayment (€84m), Galeria Północna loan repayment
Repayment of dividend	- 	(38)	(€9.5m), repayment of bonds
Repayment of long term borrowings/bonds	(224)	(201)	(69m), repayment of Spiral loan (€19m) as well as amortization of
Cash flow from/(used in) finance activities	55	40	existing loans (€39m)
Net change	92	99	_ _
Cash at the beginning of the period	180	80	
Cash at the end of the period	272	180	

GTC |



HUNGARY

Recent Aquisitions

As of 30 June 2021

No of buildings	4 office and 1 mix-use
Location	Budapest, Hungary
GLA	78,800 sqm
Occupancy	98%
In-place rent	€15 MM
Purchase price	€264 MM
Green certification	2 projects with LEED GOLD 1 project with BREEAM 2 project under certification















Experienced Supervisory Board

Zoltán Fekete

Chairman of the Board

- Member of Supervisory Board since June 2020
- 30 years of investment banking and private equity experience at HSBC London, Credit Suisse First Boston, covering large transactions across sectors
- Chairman and CEO of Optima Investment since November 2015

János Péter Bartha

Independent Member of the Board

- Member of Supervisory Board since June 2020
- 18 years of investment banking and private equity experience at Credit Suisse First Boston where he became CEO in 1990, and Head of Credit Suisse First Boston in CEE in 1994

Lóránt Dudás

Member of the Board

- Member of Supervisory Board since December 2020
- General Counsel and Member of the Board of Optima Investment Ltd. since 2018
- Prior to joining Optima Investment Ltd, provided support to Takarékbank Zrt. as senior legal

Balázs Figura

Member of the Board

- Member of Supervisory Board since June 2020
- Member of the Board of Directors of Optima (joined in 2018)
- Has over 15 years of experience in portfolio management, treasury, M&A, and finance roles

Mariusz Grendowicz

Independent Member of the Board¹

- Member of Supervisory Board since 2000
- Supervisory Board member of Aviva Poland since 2012, Arctic Paper SA since 2012, Getin Noble Bank SA since 2015, Private Equity Managers SA since 2015 and MCI Capital SA since 2017
- Former President of the Management Board and Chief Executive Officer of BRE Bank SA between 2001-2006

Marcin Murawski

Independent Member of the Board

- Member of Supervisory Board since March 2013
- Independent member of the supervisory board and chairman of the audit committee of: GTC, Apart, SecoWarwick, Santander-Aviva JV
- Former director of the internal audit department at WARTA Group between 2005-20012

Bálint Szécsényi

Member of the Board

- Member of Supervisory Board since June 2020
- CEO of Equilor Investment and has more than 20-year experience in venture capital, private equity transactions, and mergers & acquisitions
- Member of the Board of Richter Gedeon Pls, one of the largest pharmaceutical groups of the region

Ryszard Wawryniewicz

Independent Member of the Board

- Previously was a Supervisory Board member of PZU Życie S.A., and PZU Zdrowie Sp. z o.o
- Between 2002 and 2005 he was Deputy City Mayor of Świdnica
- In 2002, became a Member of the Management Board of Invest Bank S.A.

Disclaimer

THIS PRESENTATION IS NOT FOR RELEASE, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA, AUSTRALIA, CANADA OR JAPAN.
THIS PRESENTATION IS NOT AN OFFER TO SELL OR THE SOLICITATION OF AN OFFER TO BUY ANY SECURITIES. BY ATTENDING OR VIEWING THIS PRESENTATION, YOU ACKNOWLEDGE AND AGREE TO BE BOUND BY THE FOLLOWING LIMITATIONS AND RESTRICTIONS.

This presentation (the "Presentation") has been prepared by Globe Trade Centre S.A. ("GTC S.A.", the "Company") solely for use by its clients and shareholders or analysts and should not be treated as a part of any an invitation or offer to sell any securities, invest or deal in or a solicitation of an offer to purchase any securities or recommendation to conclude any transaction, in particular with respect to securities of GTC S.A.

The information contained in this Presentation is derived from publicly available sources which the Company believes are reliable, but GTC S.A. does not make any representation as to its accuracy or completeness. GTC S.A. shall not be liable for the consequences of any decision made based on information included in this Presentation. This presentation does not constitute an investment recommendation or information recommending or suggesting an investment strategy. It does not constitute information which, directly or indirectly, expresses a particular investment proposal in respect of a financial instrument or an issuer or which proposes a particular investment decision; and it does not constitute information recommending or suggesting an investment strategy, explicitly or implicitly, concerning one or several financial instruments or issuers.

The information contained in this Presentation has not been independently verified and is, in any case, subject to changes and modifications. GTC S.A.'s disclosure of the data included in this Presentation is not a breach of law for listed companies, in particular for companies listed on the Warsaw Stock Exchange. The information provided herein was included in current or periodic reports published by GTC S.A. or is additional information that is not required to be reported by the Company as a public company. In no event may the content of this Presentation be construed as any type of explicit or implicit representation or warranty made by GTC S.A. or, its representatives. Likewise, neither GTC S.A. nor any of its representatives shall be liable in any respect whatsoever (whether in negligence or otherwise) for any loss or damage that may arise from the use of this Presentation or of any information contained herein or otherwise arising in connection with this Presentation.

The Presentation contains forward-looking statements. All statements other than statements of historical fact included in the Presentation are forward-looking statements. Forward-looking statements give the Company's current expectations and projections relating to its financial condition, results of operations, plans, objectives, future performance and business. These statements may include, without limitation, any statements preceded by, followed by or including words such as "target," "eblieve," "expect," "aim," "intend," "may," "anticipate," "estimate," "plan," "project," "will," "can have," "likely," "should," "would," "would," "would and other words and terms of similar meaning or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's control that could cause the Company's actual results, performance or achievements to be materially different from the expected results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which it will operate in the future. The Company makes no representation, warranty or prediction that the factors anticipated in such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or typical scenario. The forward looking statements included in this Presentation does not constitute profit forecast or estimates.

GTC S.A. does not undertake to publish any updates, modifications or revisions of the information, data or statements, including any forward-looking statements, contained herein should there be any change in the strategy or intentions of GTC S.A., or should facts or events occur that affect GTC S.A.'s strategy or intentions, or any change in events, conditions or circumstances on which the forward-looking statements are based, unless such reporting obligations arises under the applicable laws and regulations. GTC S.A. hereby informs persons viewing this Presentation that the only source of reliable data describing GTC S.A.'s financial results, forecasts, events or indexes are current or periodic reports submitted by GTC S.A. in satisfaction of its disclosure obligation under Polish law. The Presentation is not a prospectus for the purposes of the Regulation (EU) 2017/1129, as amended (the "EU Prospectus Regulation"), and as such does not constitute or form part of and should not be construed as, an offer to sell, or the solicitation or invitation of any offer to buy or subscribe for or underwrite or otherwise acquire, any securities of GTC S.A., any holding company or any of its subsidiaries in any jurisdiction or any other person, nor an inducement to enter into any investment activity. Neither this Presentation nor any copy of it may be taken or transmitted into the United States, its territories or possessions, or distributed, directly or indirectly, in the United States, its territories or possessions. Any failure to comply with this restriction may constitute a violation of U.S. securities laws. This Presentation is not an offer of securities for sale in the United States. The Company has not registered and does not intend to register any portion of the offering in the United States or to conduct a public offering of any securities in the United States. The notes may not be offered or sold in the United States or to U.S. persons except pursuant to an exemption from, or transaction not subject to, the regis

In member states of the EEA, this Presentation is directed only at persons who are "qualified investors" within the meaning of the EU Prospectus Regulation. This Presentation must not be acted on or relied on in any member state of the EEA by persons who are not qualified investors. Any investment or investment activity to which this Presentation relates is available only to qualified investors in any member state of the EEA. In the United Kingdom, this Presentation is directed only at persons who are "qualified investors" within the meaning of Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "UK Prospectus Regulation"). In addition, in the United Kingdom this Presentation is addressed to and directed only at qualified investors who (i) are persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order"), (ii) are persons who are high net worth entities falling within Article 49(2)(a) to (d) of the Order, or (iii) are other persons to whom they may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This Presentation must not be acted on or relied on in the United Kingdom by persons who are not relevant persons. The notes are not being offered to the public in the United Kingdom. Any investment or investment activity to which this Presentation relates is available only to relevant persons in the United Kingdom. Each recipient also represents and agrees that it has complied and will comply with all applicable provisions of the Financial Services Markets Act 2000, as amended, with respect to anything done by it in relation to any notes in, from or otherwise involving the United Kingdom. Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the notes has led to the conclusion that: (i) the t

The distribution of this presentation and related information may be restricted by law in certain jurisdictions and persons into whose possession any document or other information referred to herein comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction. Any securities referred to herein have not been, and will not be, registered under the US Securities Act of 1933, as amended. Any such securities may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of this act.

Note: Due to rounding, numbers presented throughout the Presentation may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

